COHESITY

IT Press Tour

October 5, 2026



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Cohesity Overview

Sanjay Poonen, President and CEO



COHESITY

MISSION

To **Protect, Secure** and **Provide AI Insights** into the World's Data.

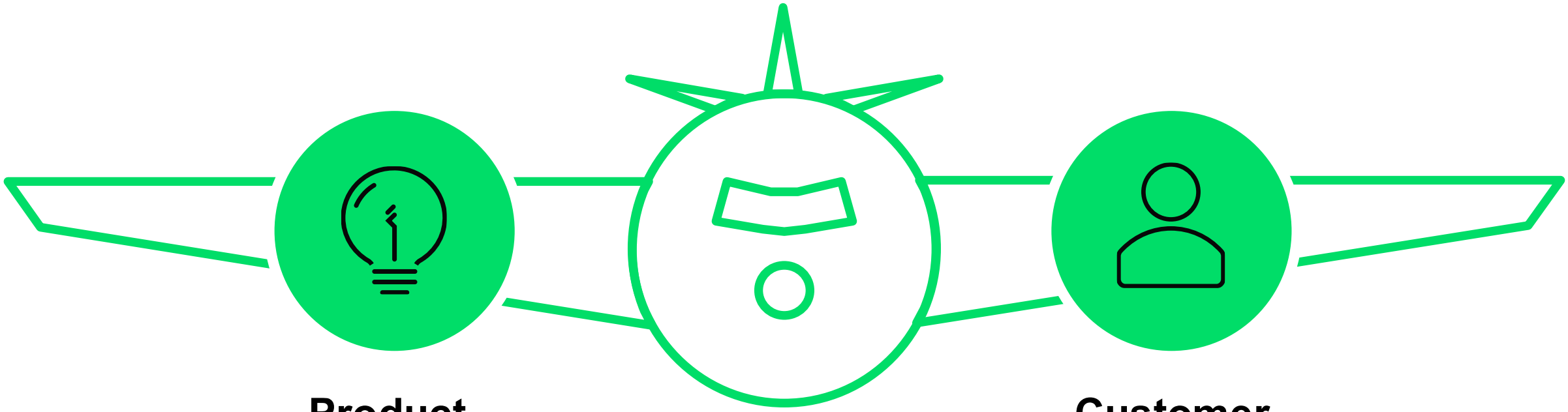
VISION

Resilience Everywhere.



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What Fuels Cohesity



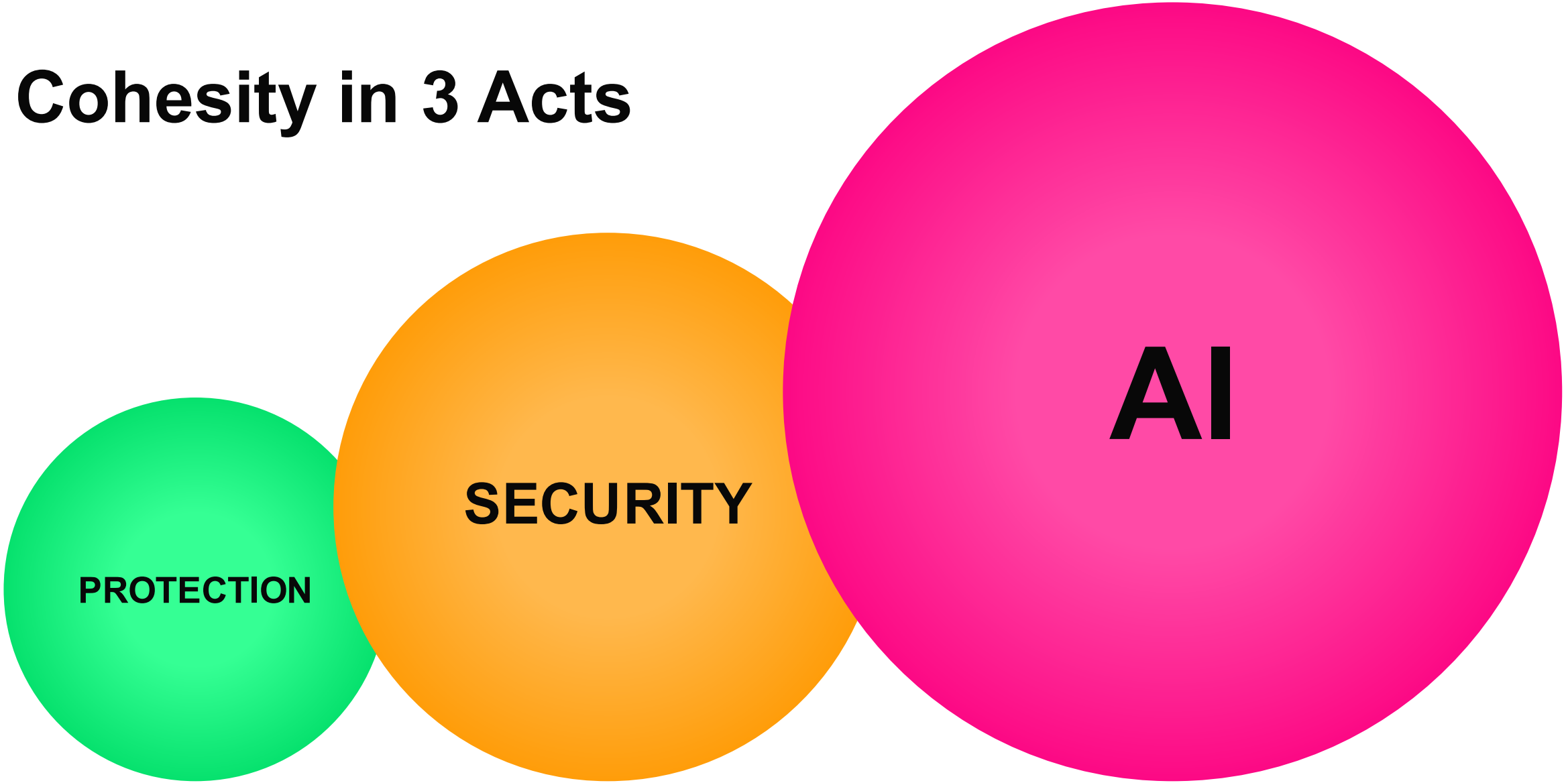
Product Innovation

Employee Engagement

Customer Obsession

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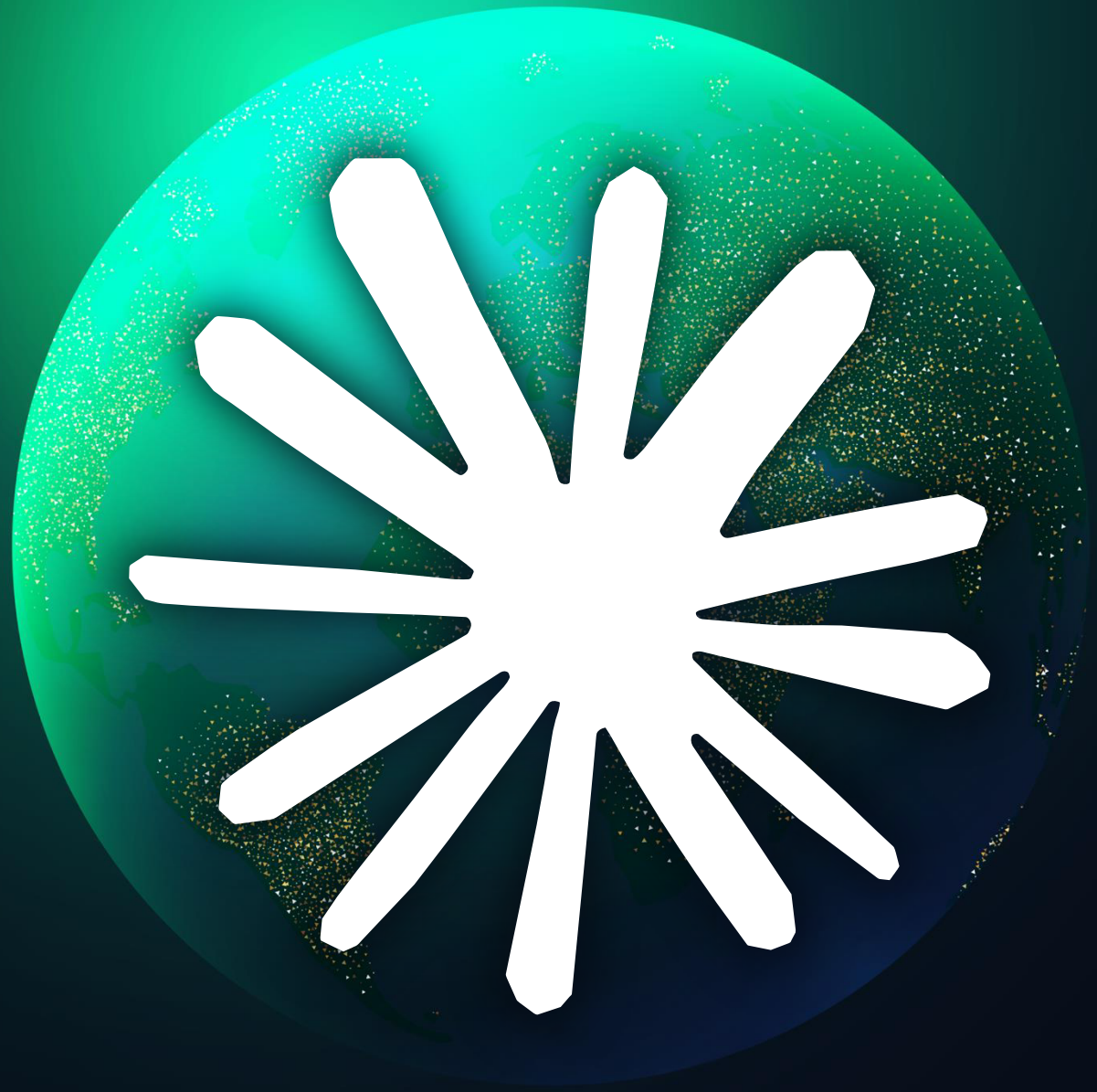
Cohesity in 3 Acts



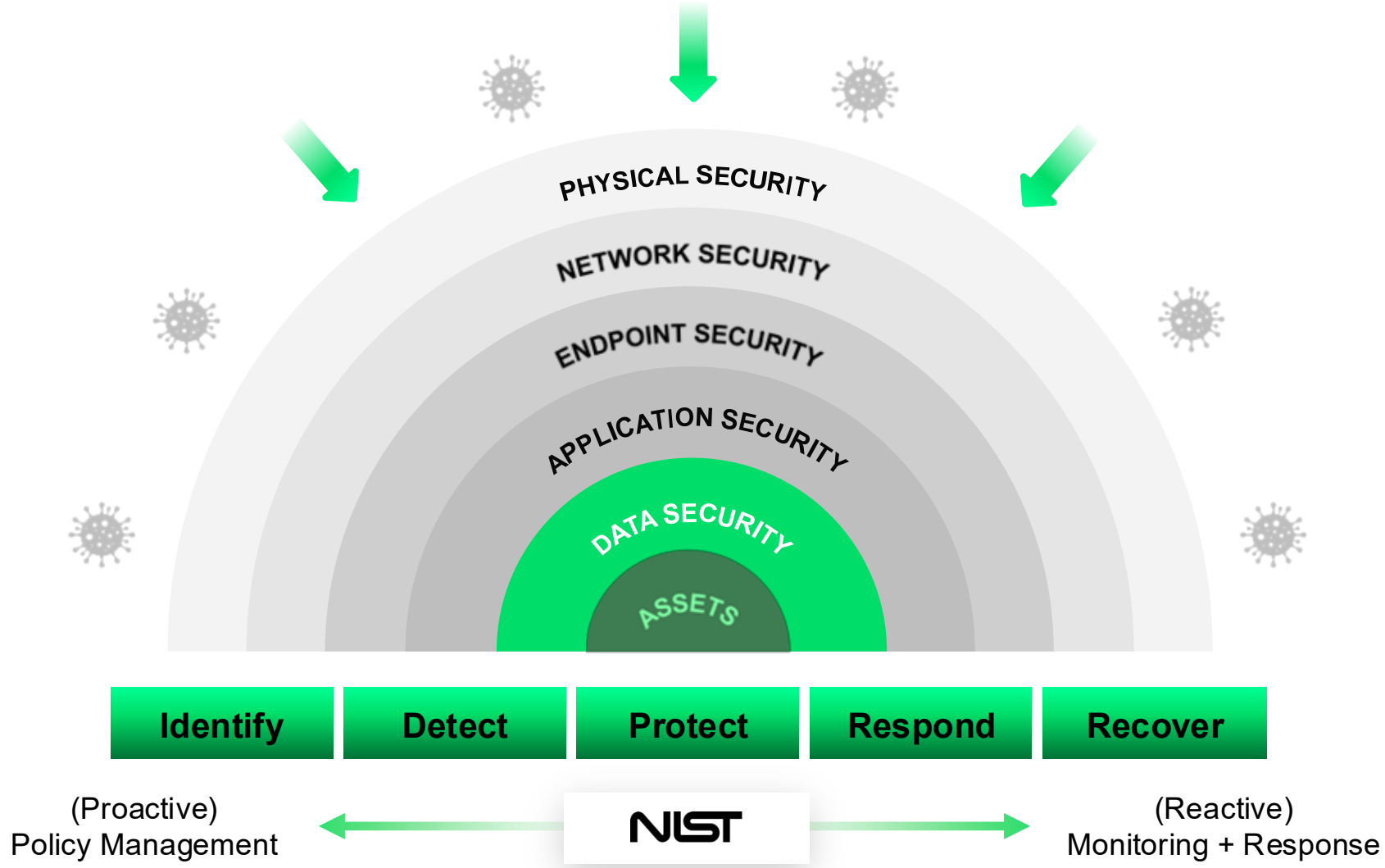
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POST

MYTHOS WORLD



Agentic attacks are more deadly & faster



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An ounce of resilience is as important as a pound of detection.”

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ANTHROP\C

Most **powerful** AI Model yet

Claude Mythos

Project Glasswing

OPENAI DAYBREAK

GPT-5.5-CYBER

Gemini 3.5

Frontier Intelligence for cyber security

OPEN WEIGHTS AI MODELS

NVIDIA

Meta

Microsoft

OPEN SECURE AI ALLIANCE



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Cohesity was built for this moment
5 Ss of why customers pick us

1 SPEED
Fastest speed of cyber recovery of any DP vendor

2 SCALE
Some of the largest data protection estates run on Cohesity in the 100s of PB

3 SECURITY
Built-in zero-trust principles, strongest security capabilities, largest security ecosystem

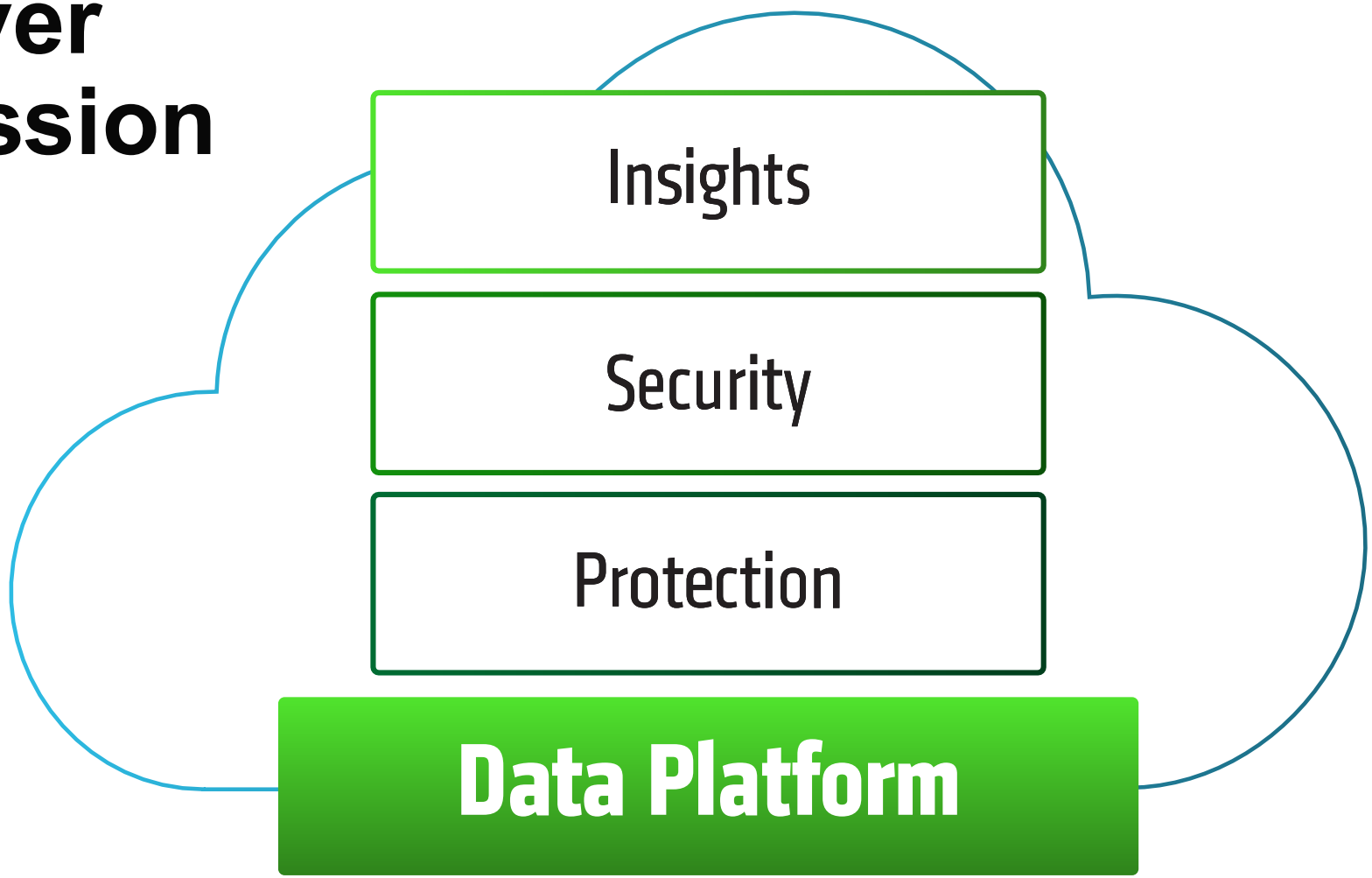
4 SMARTS
First to invent GenAI RAG for secondary data and only DP vendor invested in by Nvidia

5 SIMPLICITY & SAVINGS
Control plane, and UX rated by analysts and designers as among the best

Lowest TCO solution for on-prem and cloud deployments

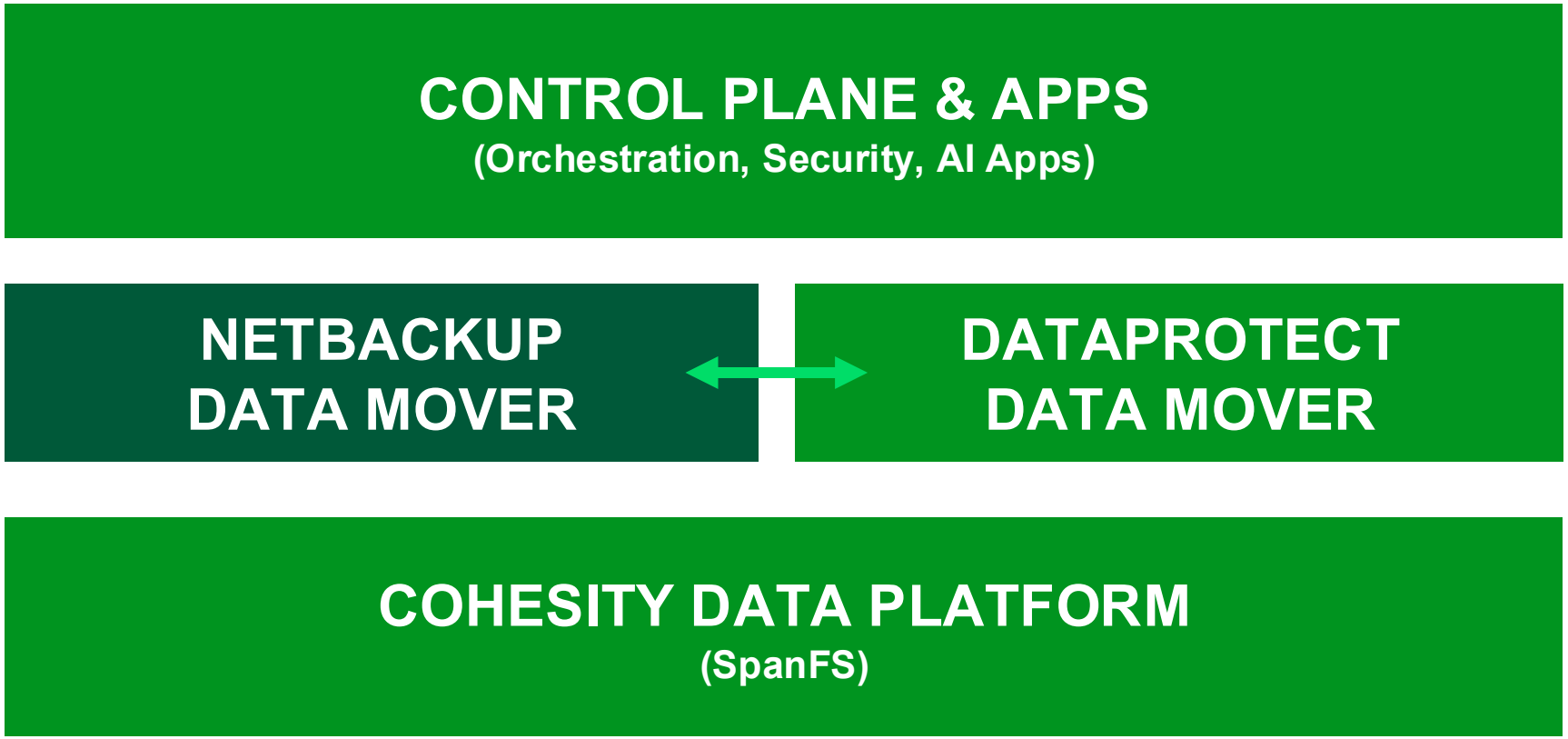
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The Cohesity Data Cloud is how we deliver against our mission



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Cohesity Data Cloud



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COHESITY

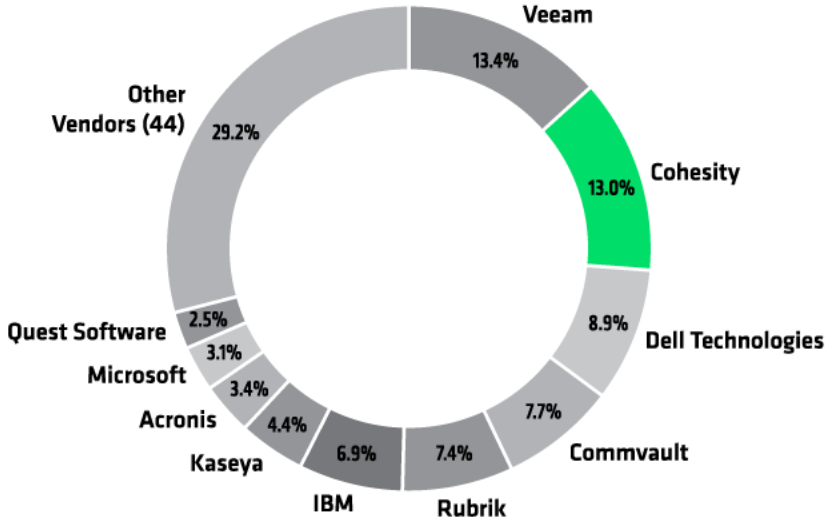
RESILIENCE EVERYWHERE

Our mission is to protect, secure and provide insights into the world's data. We are honored that the world's leading enterprises and governments rely upon Cohesity for resilience. This is fueled by our people-first culture and our breakthrough innovations across cloud, security and AI."



SANJAY POONEN
CEO & President
Cohesity

Cohesity: A Market Share Leader in Data Security Software



Source: 2025 analyst research and internal research

BY THE NUMBERS

12,000+
Total customers

2/3
of the Global 500

8x
Gartner Peer Insights "Voice of the Customer"

200+
Exabytes under management

$1.6B
FY25 ARR

1,700
Patents

LARGEST GLOBAL BRANDS CHOOSE COHESITY

10/10 Banking

7/10 Healthcare

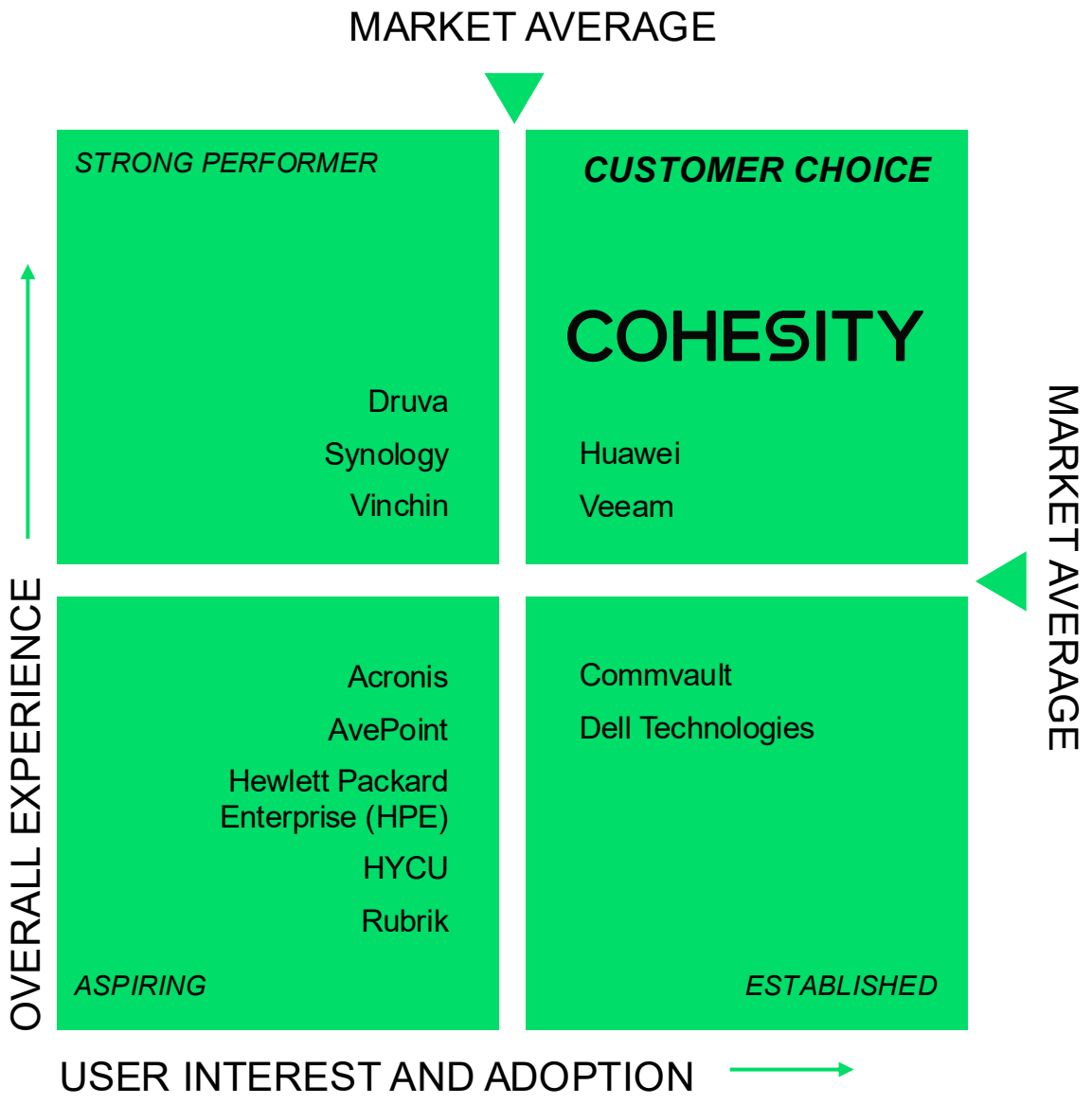
8/10 Manufacturing

8/10 Retail

8/10 Energy

Gartner Peer Insights “Voice of the Customer”

Backup and Data Protection Platforms



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Cohesity Global Cyber Resilience Report





Cohesity Global Cyber Resilience Report 2026:

Recovery plans weren't designed for this moment

3200 global Security and IT decision-makers
11 countries

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Key findings

Recovery plans weren’t designed for this moment

Key assumptions that plans are based on don’t stand up:

- Incidents will be fully contained before recovery starts
- Dependencies are fully understood

Recovery time is 2x or more what is targeted

Plans focus on restoring systems, not business operations

- 78% of plans focus on restoring systems
- Only 37% have defined a Minimum Viable Company; only 22% have tested

AI risk is adding complexity:

- Less than 50% have an inventory of AI use across the business
- Only 40% have incorporated AI systems in recovery plans
- More than 50% don’t believe they can recover from actions of a rogue agent

83% of organizations say they will need significant changes to plans because of AI use

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Cohesity RedLab Report

Ransomware vs. the last line of defense

Observed tradecraft, detection coverage, and operational outcomes against 53 ransomware strains

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COHESITY

RESILIENCE EVERYWHERE



Cohesity Overview

Vasu Murthy

COHESITY

Important Information: Forward Looking Statements

IMPORTANT -- We are sharing the information on this roadmap to outline Cohesity's future product plans as they exist today. Cohesity continually seeks feedback from customers and partners and other stakeholders, and we periodically update our plans. We do this to ensure we are always listening to your feedback and adjusting our plans based on overall stakeholder feedback.

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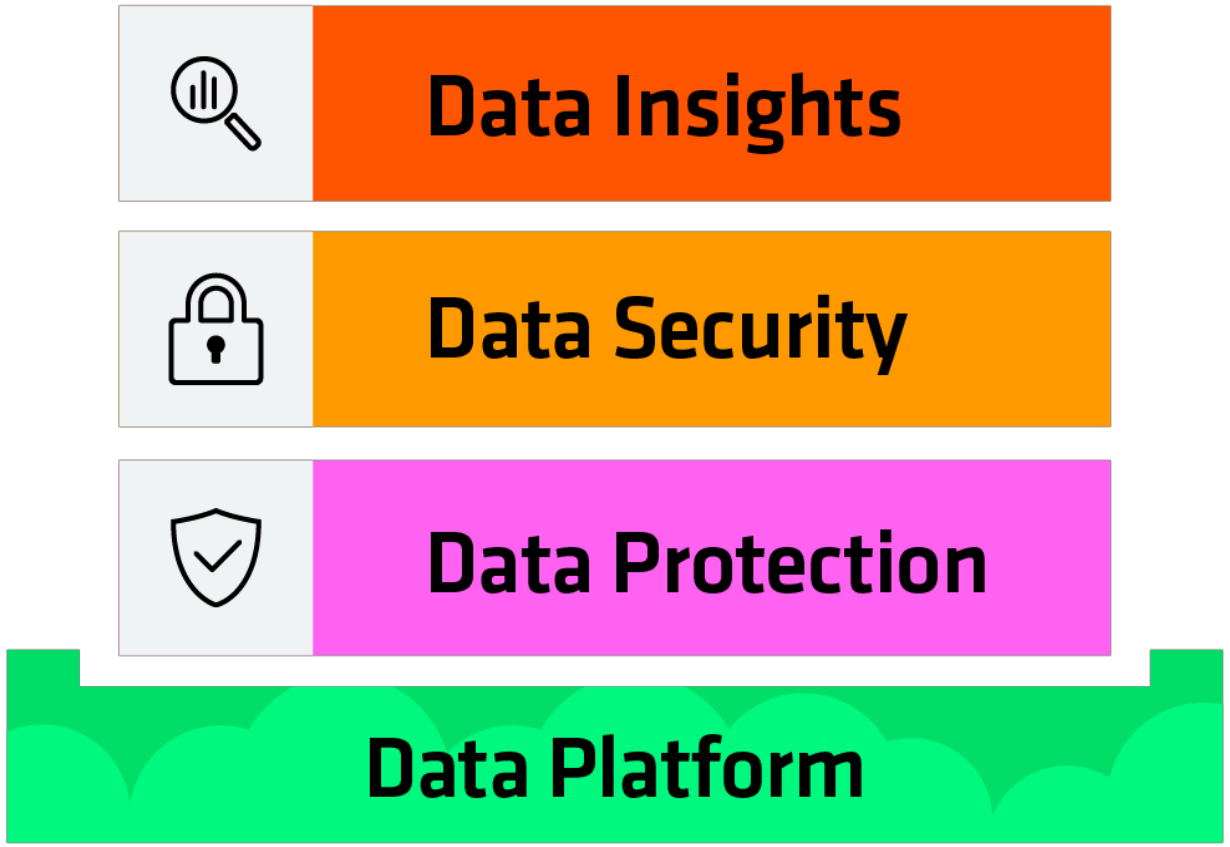
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The Cohesity Data Cloud



Securely unlock value from unstructured data for GenAI

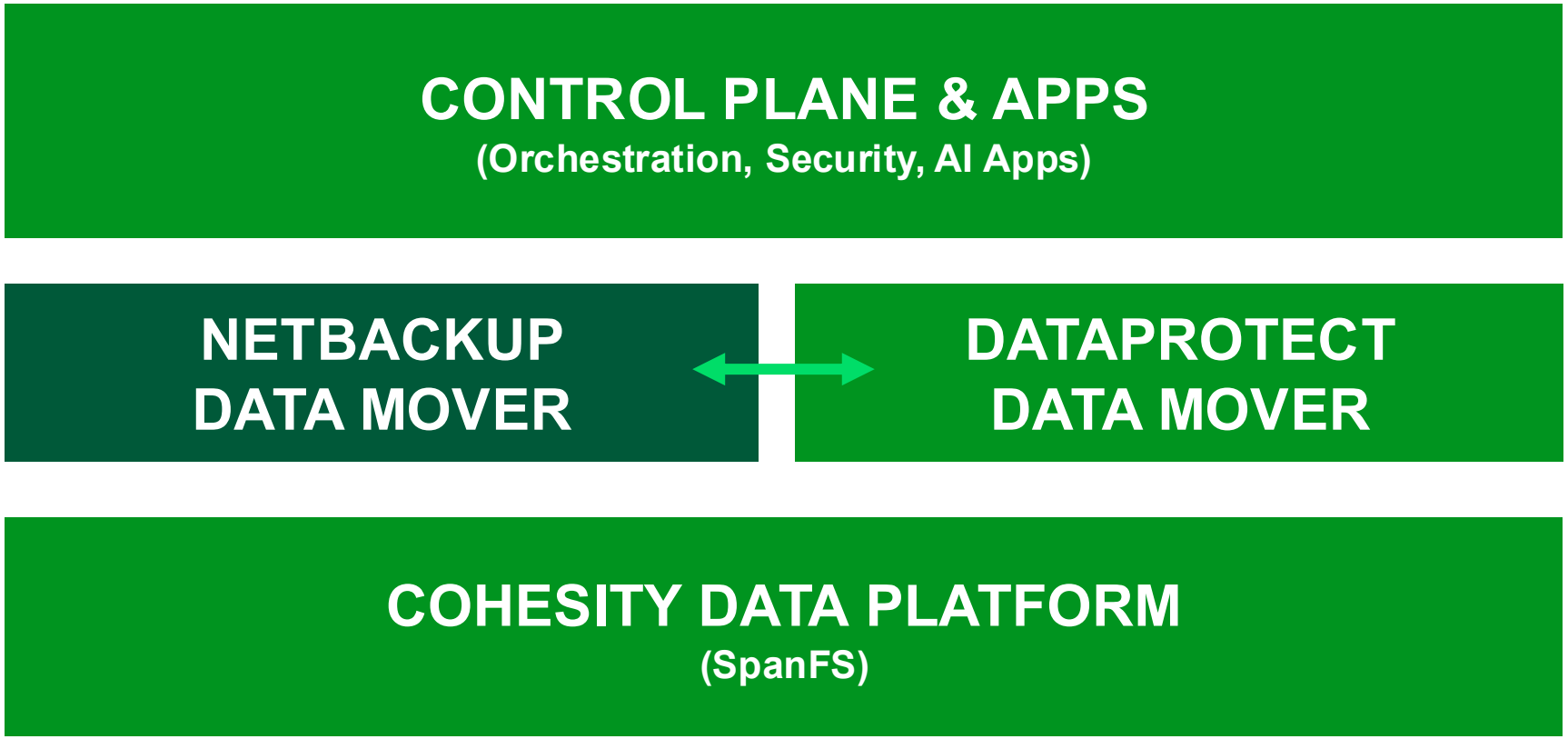
Bounce back from cyber attacks quickly, and reduce data risk

Protect All Data and provide fast recovery.

A platform to hold all data efficiently and bring apps to data

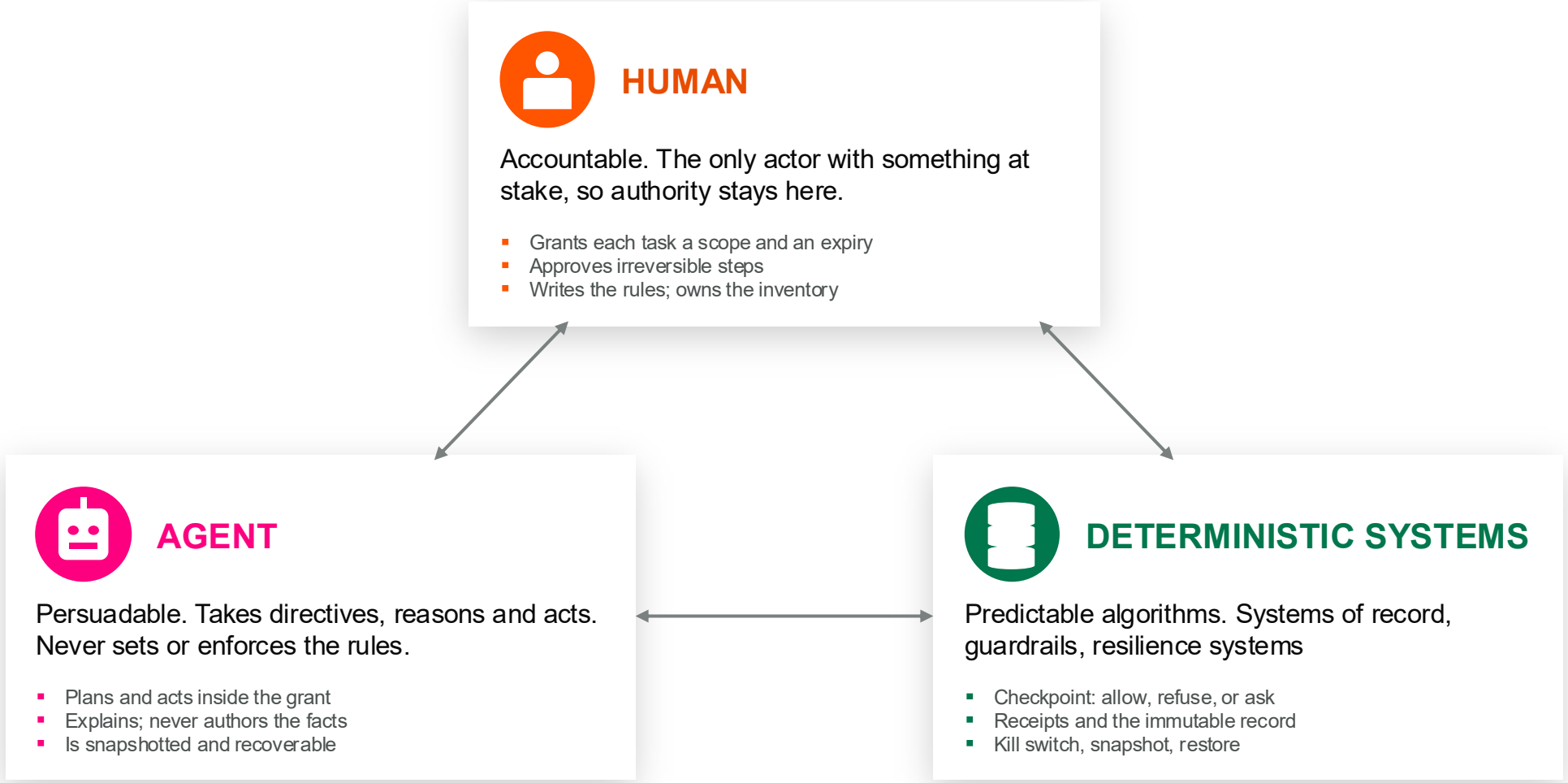
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Cohesity Data Cloud



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What does it take to make AI useful



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Cohesity AI Strategy

AI skills for resilience teams



Cohesity Maestro

Improve resilience & productivity

Protect & secure agents + data



Agent Resilience, Cohesity DSPM

Recover agents, rogue actions; better compliance

Build AI with better data



Gaia, Gaia catalog

Faster and lower cost AI on enterprise data

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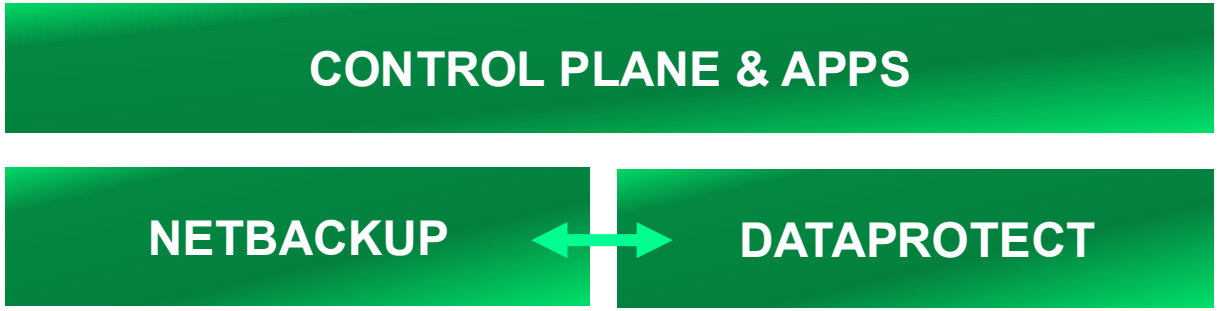
Cohesity Maestro

AI skills for the resilience team

- Close tickets faster
- Reduce tickets
- Better resilience coverage
- Reduce cost

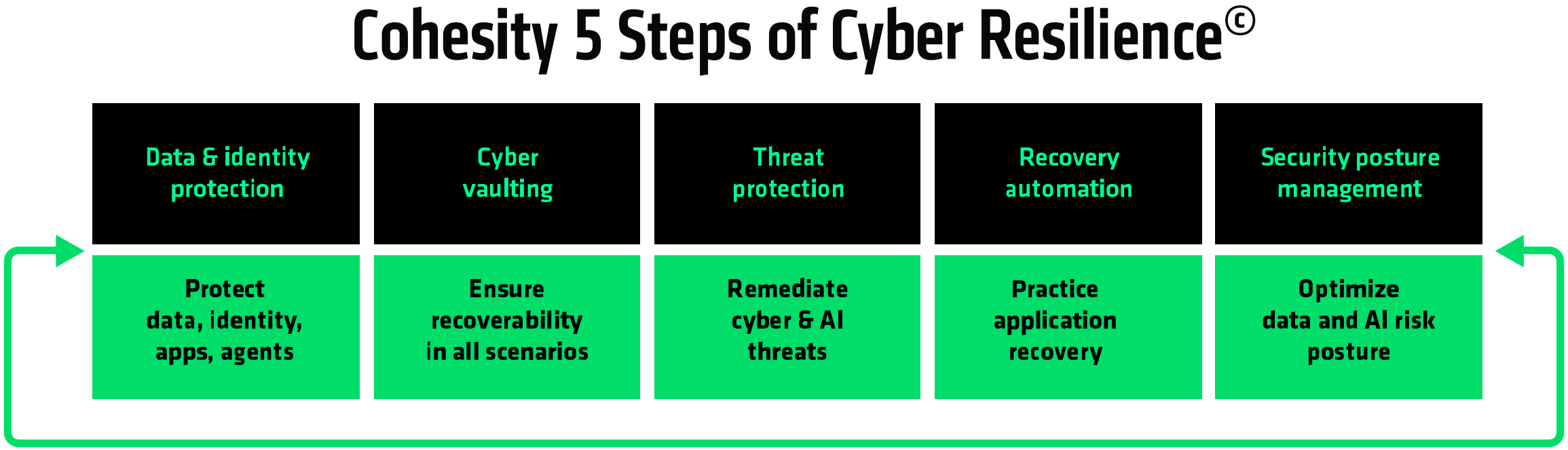


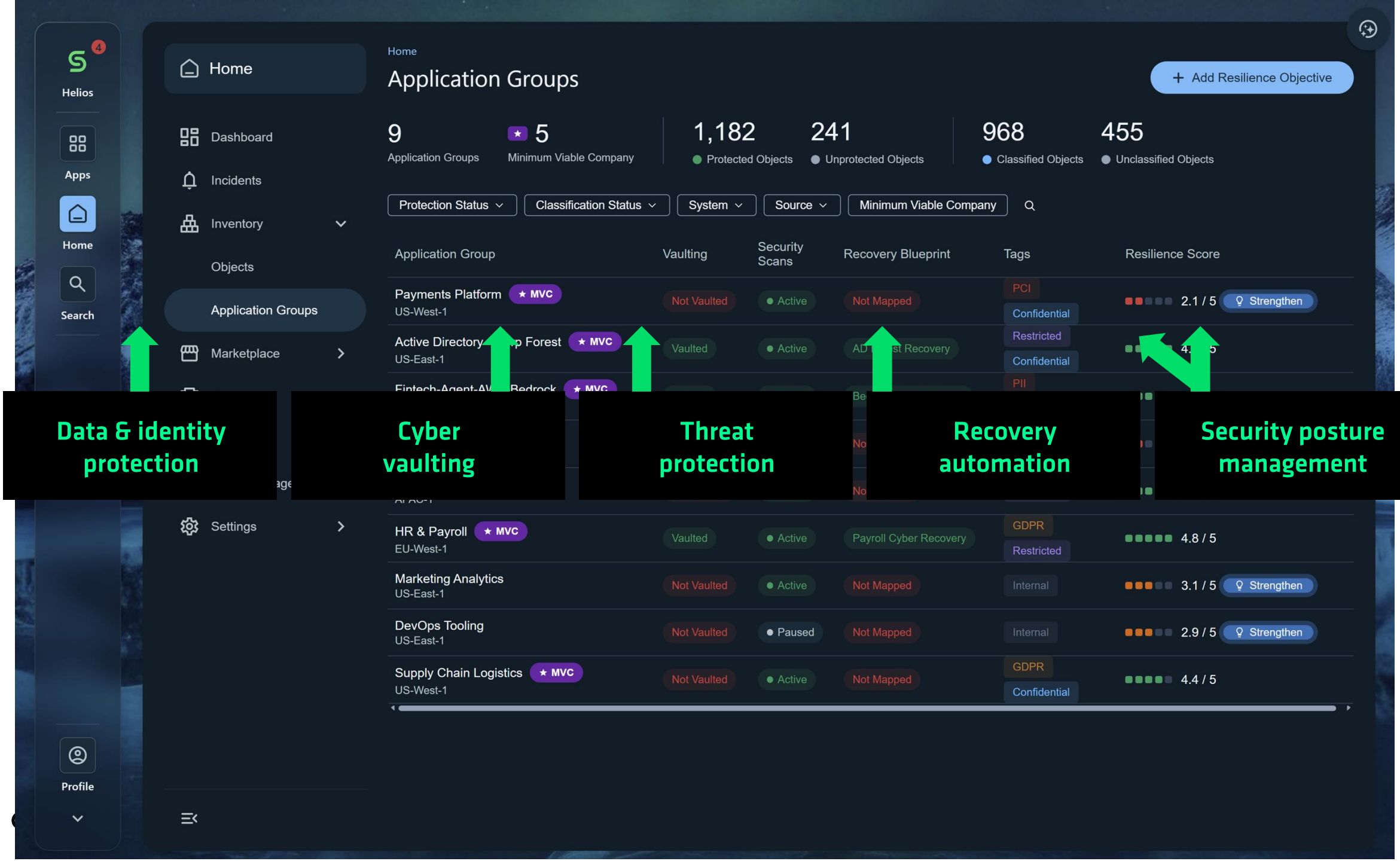




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Data, agents & identity




Helios
Apps
Home
Search
Profile
Home
Dashboard
Incidents
Inventory
Objects
Application Groups
Marketplace
Settings
Home
Application Groups
+ Add Resilience Objective
9
Application Groups
5
Minimum Viable Company
1,182
Protected Objects
241
Unprotected Objects
968
Classified Objects
455
Unclassified Objects
Protection Status
Classification Status
System
Source
Minimum Viable Company
Application Group
Vaulting
Security Scans
Recovery Blueprint
Tags
Resilience Score
Payments Platform ★ MVC
US-West-1
Not Vaulted
Active
Not Mapped
PCI
Confidential
2.1 / 5
Strengthen
Active Directory
US-East-1
Vaulted
Active
Restricted
Confidential
HR & Payroll ★ MVC
EU-West-1
Vaulted
Active
Payroll Cyber Recovery
GDPR
Restricted
4.8 / 5
Marketing Analytics
US-East-1
Not Vaulted
Active
Not Mapped
Internal
3.1 / 5
Strengthen
DevOps Tooling
US-East-1
Not Vaulted
Paused
Not Mapped
Internal
2.9 / 5
Strengthen
Supply Chain Logistics ★ MVC
US-West-1
Not Vaulted
Active
Not Mapped
GDPR
Confidential
4.4 / 5
Data & identity protection
Cyber vaulting
Threat protection
Recovery automation
Security posture management

Cohesity AI Strategy

AI skills for resilience teams



Cohesity Maestro

Improve resilience & productivity

Protect & secure agents + data



Agent Resilience, Cohesity DSPM

Recover agents, rogue actions; better compliance

Build AI with better data

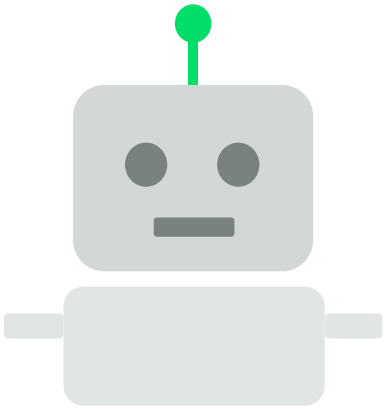


Gaia, Gaia catalog

Faster and lower cost AI on enterprise data

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Protect and recover agent stack with agent resilience



Tools & APIs

Memory & State

Model & Reasoning

Data & Vector Store

Discover agents and dependencies

Protect agent and agent stack

Recover agents and data mistakes

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Agent resilience

Build
Register
Manage
Secure
Observe

AGENTS

Agent / AI Control Tower

servicenow. DATADOG aws Azure Google Cloud paloalto NETWORKS cyera CROWDSTRIKE

Data,
Identity,
Apps

and NOW
Agent Resilience

Cohesity Data Cloud

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Home / Application Groups

Agentic Applications

+ Add Resilience Objective

9	266	266	0	198	68	2
Agentic Applications	Member Objects	Protected Objects	Unprotected Objects	Classified Objects	Unclassified Objects	Security Violation

Filters: Security Scans | Vaulting | Recovery Blueprint | Agentic Applications

Application Group	Member Objects	Security Violations	RPO	RTO	Security Scans	Tags
Healthcare CarePilot US-West-1	9	1 Mass deletion of claim records detected Aug 21, 2026 · 4:00 AM PT	Met	Met	Active	PHI, Restricted
FalconProductSupport US-East-1	32	—	Met	Met	Active	IT & Security, Confidential
Fintech-Agent-Bedrock US-West-1	61	—	Met	Met	Active	PII, Confidential
Claims Triage Copilot US-Central-1	28	1 Mass deletion of claim records detected Aug 21, 2026 · 4:00 AM PT	Met	Met	Active	PII, Internal
SCM-Agent-AWS-Bedrock APAC-1	39	—	Met	Met	Active	Restricted
HR Onboarding Agent EU-West-1	24	—	Met	Met	Active	GDPR, Restricted
Marketing Content Studio	18	—	Met	Met	Active	Internal

Cohesity AI Strategy

AI skills for resilience teams



Cohesity Maestro

Improve resilience & productivity

Protect & secure agents + data



Agent Resilience, Cohesity DSPM

Recover agents, rogue actions; better compliance

Build AI with better data



Gaia, Gaia catalog

Faster and lower cost AI on enterprise data

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Customers want GenAI insights from unstructured data



Knowledge lives in unstructured data



Models | GPUs | Tokens

Pipeline | Connectors
Storage | Tagging
Governance | Sovereignty



GenAI insights

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Customers want GenAI insights from unstructured data



Unstructured data lives in backups

Reduce cost
Faster insights

Direct insights
Zero copy access



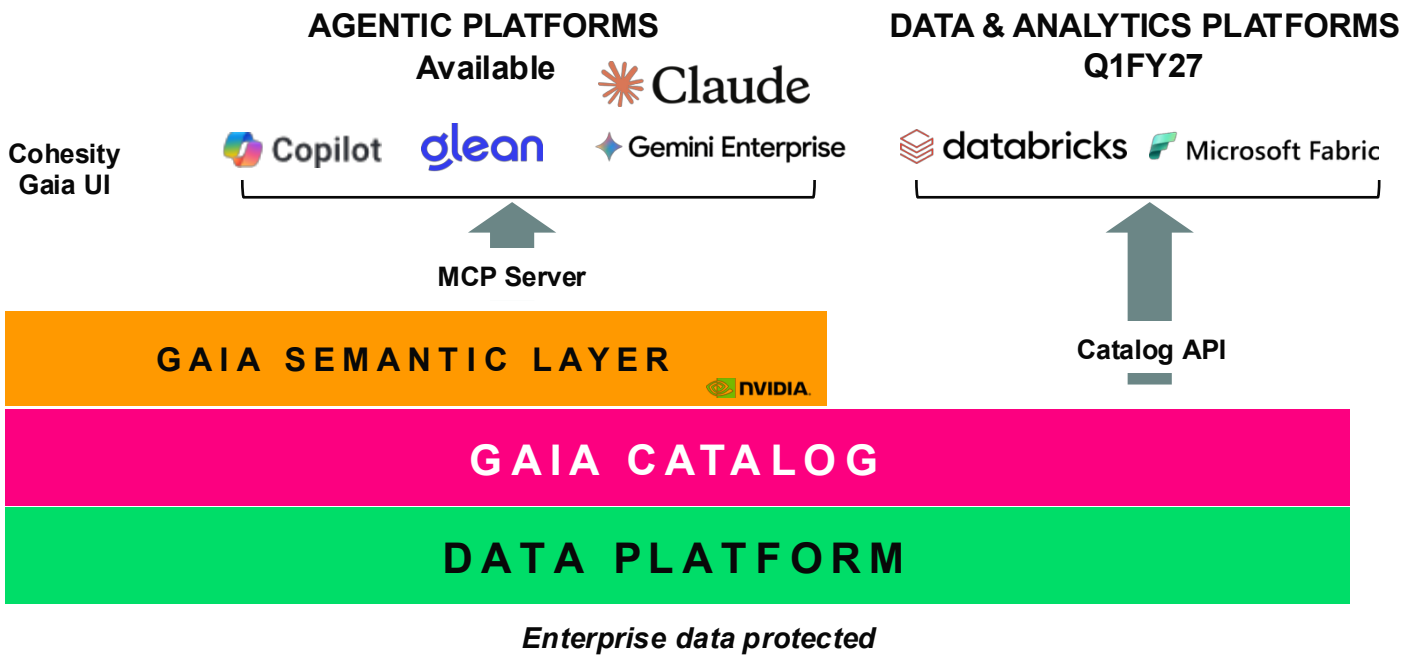
GenAI insights

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GAIA

80-90%
Fewer Tokens

40+%
lower AI infra cost



- **Faster** time-to-value
- **Higher** AI accuracy
- **Lower** operational costs
- **Uncompromising** security and compliance

U.S. Patent No. **12,619,501 Granted May 5, 2026**

"Data Retrieval Using Embeddings for Data in Backup Systems"

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THANK YOU

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